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Non-convex Efficiency of the Vietnamese Banking System: An Efficiency Analysis Tree (EAT) Approach

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Abstract

Purpose: This paper analysed the performance of the Vietnamese banking system (2008-2023) regarding two important research questions of (i) whether the banks operated under a convex or non-convex production technology and (ii) whether classifying the banks into different groups using a classification tree technique can offer more insights into their performance, which has not been examined before.

Design/methodology/approach: This study followed the Efficiency Analysis Tree (EAT) approach to cluster the sampled banks into different leaves and then examine their efficiency accordingly.

Findings: The results showed that the production technology for Vietnamese banks is non-convex, and therefore, it would be more appropriate to use FDH-based approaches like EAT to examine their efficiency. Accordingly, the study found that, after a recovery from the Global Financial Crisis in 2007, the average efficiency of Vietnamese banks started to drop in 2012 and reached its bottom in 2021 amid the recent COVID-19 pandemic. However, a sharp bounce back to about 75 percent efficiency score in 2023 indicates a brighter future for the system.

Research implications: The study suggests managers and policymakers should focus on banks in the low-performance EAT tree leaves. These banks are potentially more susceptible to shocks in the banking system. Addressing these banks' inefficiencies could contribute to overall system stability and resilience. [It makes this study an important application in the field of Decision Science.](#)

Originality/value: This study is the first to examine the performance of Vietnamese banks using the most up-to-date data, using the non-convex Efficiency Analysis Tree (EAT) approach.

Keywords: non-convex; efficiency analysis tree (EAT); performance; Vietnam; banks.

JEL classifications: C61, G21

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